

## Certified Trainer Network Price List

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### *Managing Workplace Conflict: The Managing Differences Seminar™*

This table lists the prices of Seminar Properties per trainee, including materials and other tangible and intangible properties. Shipping extra. Prices do not include instruction.	9-48 Participants		49-96 Participants		97-500 Participants		501 + Participants		Supplemental (1-8 Participants)	
	Retail	Wholesale	Retail	Wholesale	Retail	Wholesale	Retail	Wholesale	Retail	Wholesale
<b>Module 1: Necessary Knowledge</b> Includes <i>Managing Differences</i> sourcebook.	\$55 \$46.75	\$45	\$50 \$42.50	\$40	\$45 \$38.25	\$35	\$40 \$34	\$30	\$60 \$51	\$50
<b>Module 2: Successful Conflict Conversations</b> Prerequisite: Module 1	\$35 \$29.75	\$25	\$30 \$25.50	\$22	\$25 \$21.25	\$19	\$20 \$17	\$16	\$40 \$34	\$30
<b>Module 3: Third-party Resolutions</b> Prerequisite: Module 1. Module 2 recommended.	\$35 \$29.75	\$25	\$30 \$25.50	\$22	\$25 \$21.25	\$19	\$20 \$17	\$16	\$40 \$34	\$30

Module 1 + Module 2 = *The Self-as-Mediator Seminar™* – “How to Resolve Conflict with Others”

Module 1 + Module 3 = *The Manager-as-Mediator Seminar™* – “How to Mediate Conflict between Employees”

Module 1 + Module 2 + Module 3 = *The Manager-as-Mediator Seminar™* (enhanced) – “How to Mediate Workplace Conflict”

Each module requires approximately four classroom hours to complete.

#### Notes:

1. This Network Price List supersedes all previous versions.
2. Retail prices apply to corporate (employer) purchases to support training performed by employed internal CTs. Wholesale prices apply to purchases by external CTs (resellers).
3. The lower price in each retail cell (in red) applies to purchase by government agencies when the trainer is a government employee (internal CT).
4. Recommended seminar fee (including instruction): \$200/day/learner for in-house seminars, \$295/day/learner for open-enrollment seminars. Recommended class size: Minimum 9, maximum 24.
5. Network prices are available only to active members of the Certified Trainer Network (internal and external CTs).
6. Use of the Network Purchase Order by external CTs implies acceptance of the Reseller Agreement.